

Market Survey

Tuesday, March 08, 2011

Professionally prepared for Grand Seasons

6069 Belt Line Rd Dallas, TX 75254

PROPERTIES INCLUDED IN THIS REPORT

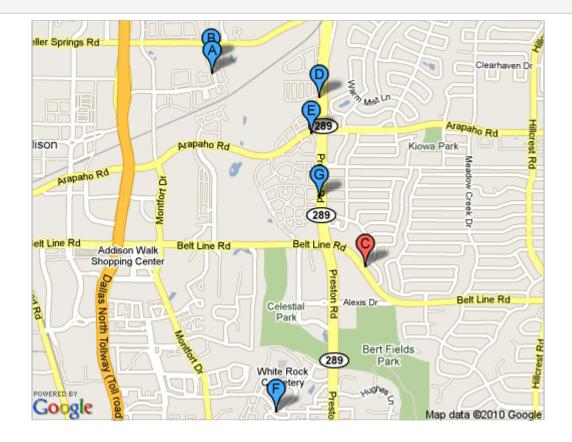
- A. Bear Creek
- B. Bent Oaks
- C. Grand Seasons
- D. London Park
- E. Preston Greens
- F. Preston Oaks
- G. Tiburon

OUR COMMITMENT TO ACCURACY



SMART is committed to providing you with the most accurate data. Our data is obtained directly from the properties and updated by our trained staff.

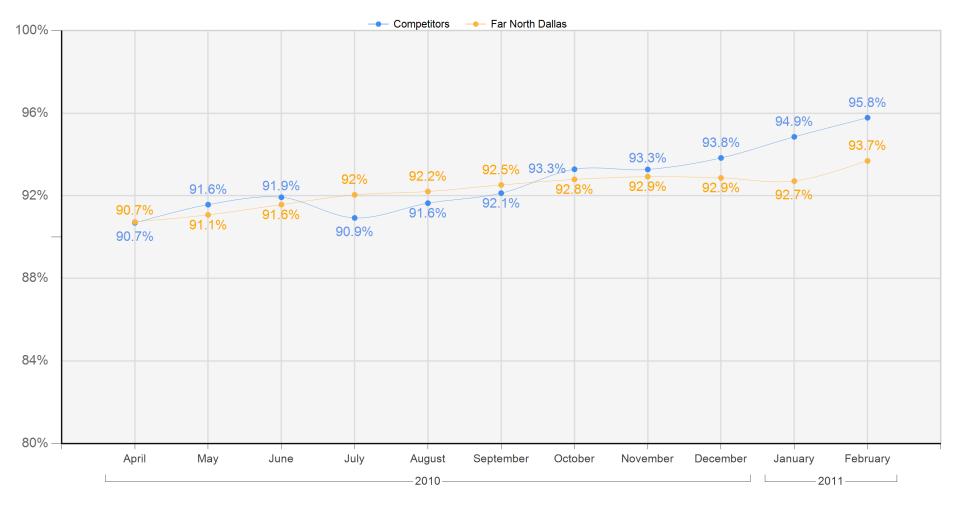
Furthermore, Smartlocating data is regularly audited and verified by an independent third party company.



COMPETITORS SUMMARY	Total Units	Avg Unit Sqft	Year Built	Year Renovated	Avg Rent	Rent Per Sqft	Avg Eff. Rent	Effective Rent/ Sqft	Current Occupancy
PRESTON OAKS	200	832	1979	2001	\$618	\$0.74	\$618	\$0.74	89.0%
PRESTON GREENS	257	1,014	1979	1999	\$827	\$0.82	\$820	\$0.81	92.0%
LONDON PARK	216	961	1979	1999	\$828	\$0.86	\$824	\$0.86	93.0%
TIBURON	362	1,041	1980		\$745	\$0.72	\$745	\$0.72	95.0%
BEAR CREEK	152	830	1980	1999	\$656	\$0.79	\$656	\$0.79	98.7%
BENT OAKS	200	975	1979	2005	\$833	\$0.85	\$821	\$0.84	99.0%
GRAND SEASONS	142	917	1977	1999	\$780	\$0.85	\$780	\$0.85	100.0%
	1,529	939			\$755	\$0.80	\$752	\$0.80	95.2%

ABSORPTION & RENT SUMMARY	Build /	Total	Avg	A	verage Rent	is	R	ent Per Se	qft	% Occ	upied	Abso	orption
	Renovated	Units	Sqft	Jan	Feb	Change	Jan	Feb	Change	Jan	Feb	NET	# Units Leased
PRESTON OAKS	1979 / 2001	200	832	\$605.3	\$602.0	-\$3.3	\$0.73	\$0.72	\$0.00	89.3%	90.0%	+0.7%	+1
PRESTON GREENS	1979 / 1999	257	1,014	\$787.8	\$812.9	\$25.1	\$0.78	\$0.80	\$0.02	90.0%	92.0%	+2%	+5
LONDON PARK	1979 / 1999	216	961	\$812.3	\$812.3	\$0.0	\$0.85	\$0.85		93.0%	93.0%	0.0%	0
TIBURON	1980	362	1,041	\$737.4	\$743.0	\$5.6	\$0.71	\$0.71	\$0.01	95.0%	95.0%	0.0%	0
BENT OAKS	1979 / 2005	200	975	\$813.0	\$813.0	\$0.0	\$0.83	\$0.83		97.5%	99.0%	+1.5%	+3
BEAR CREEK	1980 / 1999	152	830	\$615.3	\$669.8	\$54.5	\$0.74	\$0.81	\$0.07	98.0%	98.7%	+0.7%	+1
GRAND SEASONS	1977 / 1999	142	917	\$760.7	\$767.2	\$6.5	\$0.83	\$0.84	\$0.01	99.3%	100.0%	+0.7%	+1
	AVERAGE:	218	939	\$733.1	\$745.7	\$12.6	\$0.78	\$0.79	\$0.01	94.59%	95.38%	0.8%	

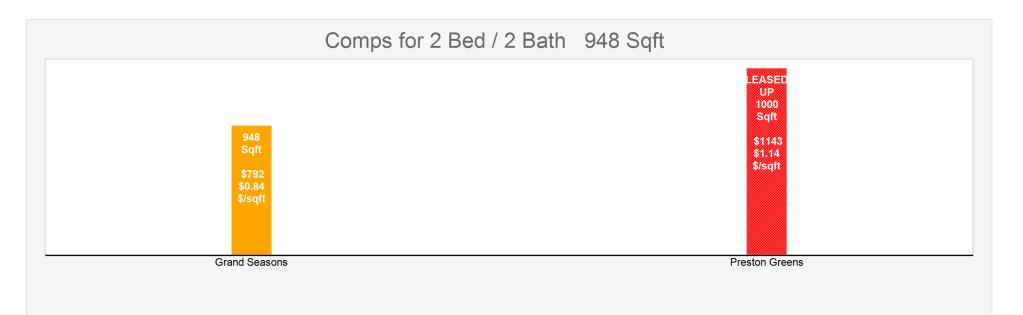
OCCUPANCY HISTORY

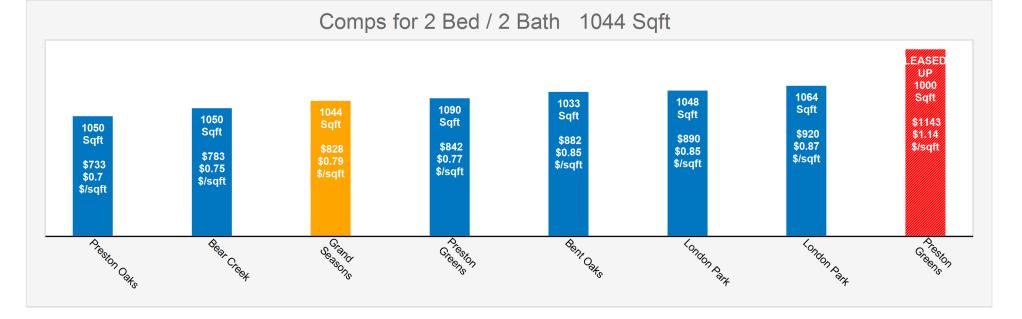














Bear Creek

15935 Bent Tree Forest Cir Dallas, TX 75248

Phone: (972) 239-5339 Fax: (972) 239-5333

	A	vg Rent/Sq	ft		
).20	\$0.70	\$1.20		\$1.70	\$2.0
Ι	1	I	I		Ι
	AVG: \$0).79			
Mana	iged By:	Berkshire F	rop	Advisors	

Onsite Manager: Erin Ellis

\$533 - \$783 AVG: \$656

Rents

\$1,000

\$1,400

Built: 1980 Renovated in 1999

\$600

Size: 152 Units

LOC	ATOR CO	OMMISS	ION
Lease	Escort	Send	Flat Fee
1 mo	0%	0%	\$0
6 mo	50%	50%	\$0

98.68% Leased

96.71% Pre Leased

Far North Dallas Last Updated: 2/23/2011 10:09:00 AM

Listing #70463



Specials: None at this time

Descrip	otion	Garag	Mix	Washer/Dryer	Sqft	Deposit	Curent Rent	Current \$/Sqft	Effective Rent	Effective \$/Sqft		ble Options menities
1 / 1	Flat	Ν	33	No Connections	655	\$88	\$533	\$0.81	\$533	\$0.81	Ceiling Fans	Swimming Pool
1 / 1	Flat	Ν	44	No Connections	725	\$88	\$575	\$0.79	\$575	\$0.79	Dishwasher	Clubhouse
2/1	Flat	Ν	24	Full - Conn Only	890	\$88	\$733	\$0.82	\$733	\$0.82	Microwave	Laundry Room
2/2	Flat	Ν	51	Full - Conn Only	1,050	\$88	\$783	\$0.75	\$783	\$0.75	Outside Storage	
				AVG:	830	\$88.00	\$656	\$0.79	\$656	\$0.79	Pantries	
											Patios	

Walkin Closets

Refrigerators

Bent Oaks

).20

16000 Bent Tree Forest Cir Dallas, TX 75248

Phone: (972) 980-8116 Fax: (972) 233-1370

	Ave	g Rent/Sqft				R	lents
).20	\$0.70	\$1.20	\$1.70	\$2.0		\$600	\$
I				I	Ι		
	AVG: \$0).85				\$689 - \$949	9 A\
Mana	aged By: C	Centerstone M	anageme	ent	Built:	1979 Renov	vated

Onsite Manager: Sheri Harlan

None at this time Specials:

	Rent	s	
	\$600	\$1,000	\$1,400
			Ι
	\$689 - \$949 A	VG: \$833	
t:	1979 Renovate	d in 2005	

Size: 200 Units

ATOR C	OMMISS	SION
Escort	Send	Flat Fee
25%	25%	\$0
50%	50%	\$0
50%	50%	\$0
	Escort 25% 50%	50% 50%

99% Leased

99% Pre Leased



Pantries Patios

Walkin Closets Refrigerators Black/Stainless Appliances

Far North Dallas

Last Updated: 2/6/2011 1:38:00 PM

Descri	ption	Garag	Mix	Washer/Dryer	Sqft	Deposit	Curent Rent	Current \$/Sqft	Effective Rent	Effective \$/Sqft		ble Options Amenities
1 / 1	Flat	N	69	Full - Conn Only	750	\$100	\$689	\$0.92	\$681	\$0.91	Berber Carpets	Basketball Court
1 / 1	Flat Den	Ν	51	Full - Conn Only	871	\$100	\$795	\$0.91	\$787	\$0.90	Ceiling Fans	Swimming Pool
2/2	Flat	Ν	47	Full - Conn Only	1,033	\$200	\$899	\$0.87	\$882	\$0.85	Dishwasher	Picnic Area
2/2	Flat Den	Ν	33	Full - Conn Only	1,247	\$200	\$949	\$0.76	\$932	\$0.75	Laminate Floors	Fitness Center
				AVG:	975	\$150.00	\$833	\$0.87	\$821	\$0.85	Alarm Systems	Roomate Floorplans
											Outside Storage	

Grand Seasons

).20

Managed By:

6069 Belt Line Rd Dallas, TX 75254

Phone: (972) 386-0608 Fax: (972) 490-9224

Avg	Rent/Sq	ft		
\$0.70	\$1.20		\$1.70	\$2.0
		Ι		Ι
AVG: \$0.	85			

Element National Management

\$646 - \$972 AVG: \$780

Rents

\$1,000

\$1,400

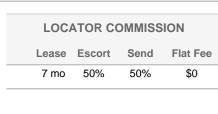
Onsite Manager: Coni Rakes

Built: 1977 Renovated in 1999

142 Units

Size:

\$600



100% Leased

100% Pre Leased



Far North Dallas



Specials: 1/2 off administration fee

Descri	ption	Garag	Mix	Washer/Dryer	Sqft	Deposit	Curent Rent	Current \$/Sqft	Effective Rent	Effective \$/Sqft		ble Options menities
1 / 1	Flat	Ν	28	No Connections	662	\$100	\$646	\$0.98	\$646	\$0.98	Ceiling Fans	Swimming Pool
1 / 1	Flat	Ν	26	Full - Conn Only	777	\$100	\$680	\$0.88	\$680	\$0.88	Tile Flooring	Picnic Area
1 / 1	Flat Den	Ν	24	Full - Conn Only	888	\$100	\$764	\$0.86	\$764	\$0.86	Dishwasher	Clubhouse
2/2	Flat	Ν	24	Full - Conn Only	948	\$200	\$792	\$0.84	\$792	\$0.84	Furnished Units Avail.	Fitness Center
2/2	Flat	Ν	28	Full - Conn Only	1,044	\$200	\$828	\$0.79	\$828	\$0.79	Laminate Floors	Laundry Room
2/2	Flat	Ν	12	Full - Conn Only	1,185	\$200	\$972	\$0.82	\$972	\$0.82	Alarm Systems	Roomate Floorplans
				AVG:	917	\$150.00	\$780	\$0.86	\$780	\$0.86	Microwave	

Outside Storage

Pantries

Patios

Walkin Closets

Refrigerators

London Park

15889 Preston Rd Dallas, TX 75248

Phone: (972) 458-0374 Fax: (972) 991-6820

		Avg	Rent/	Sqft		
).20		\$0.70	\$1.2	20	\$1.70	\$2.0
I		l 🛛		Ι		Ι
		AVG: \$0	.86			

\$1 deposit and \$18 app fee

Managed By: Price Realty Onsite Manager: Shelly Walker

Specials:

Rents \$600 \$1,000 \$1,400 \$629 - \$1100 AVG: \$828

1979 Renovated in 1999 Built:

Size: 216 Units

LOC	LOCATOR COMMISSION										
Lease	Escort	Send	Flat Fee								
6 mo	50%	50%	\$0								
12 mo	50%	50%	\$0								

93% Leased

93% Pre Leased

Far North Dallas Last Updated: 3/1/2011 2:29:00 PM

Listing #72808



Descrip	otion	Garag	Washer/Dryer	Sqft	Deposit	Curent Rent	Current \$/Sqft	Effective Rent	Effective \$/Sqft	
1/1	Flat	N	Full - Conn Only	703	\$50	\$629	\$0.89	\$625	\$0.89	Ceiling Fans Swimming Pool
1 / 1	Flat	Ν	Full - Conn Only	752	\$50	\$645	\$0.86	\$641	\$0.85	Tile Flooring Picnic Area
1 / 1.5	Flat	Ν	Full - Conn Only	874	\$50	\$775	\$0.89	\$771	\$0.88	Dishwasher Fitness Center
2/2	Flat	Ν	Full - Conn Only	1,048	\$50	\$895	\$0.85	\$891	\$0.85	Microwave Spa/Jaccuzi
2/2	Flat	Ν	Full - Conn Only	1,326	\$50	\$1100	\$0.83	\$1096	\$0.83	Pantries Laundry Room
2/2.5	Flat	N	Full - Conn Only	1,064	\$50	\$925	\$0.87	\$921	\$0.87	Patios
			AVG:	961	\$50.00	\$828	\$0.87	\$824	\$0.86	Walkin Closets
										Refrigerators

Preston Greens

5990 Arapaho Rd Dallas, TX 75248

Phone: (972) 386-9883 Fax: (972) 386-0276

	Av	g Rent/Sqf	t		
).20	\$0.70	\$1.20		\$1.70	\$2.0
Ι			I		Ι
	AVG: \$0.	.81			

Milestone Management

\$600 \$1,000 \$1,400 \$599 - \$1150 AVG: \$827

Rents

1979 Renovated in 1999 Built: 257 Units

Size:

Onsite Manager: Kelli Hard

Managed By:

LOC	LOCATOR COMMISSION										
Lease	Escort	Send	Flat Fee								
6 mo	50%	50%	\$0								
11 mo	50%	50%	\$0								

92% Leased

90% Pre Leased

Last Updated: 3/7/2011 3:48:00 PM Listing #73770

Far North Dallas



Specials: \$75 deposit

Descrip	otion	Garag	Mix	Washer/Dryer	Sqft	Deposit	Curent Rent	Current \$/Sqft	Effective Rent	Effective \$/Sqft	Available Options & Amenities	
1/1	Flat	N	15	No Connections	715	\$75	\$599	\$0.84	\$593	\$0.83	Ceiling Fans	Swimming Pool
1/1	Flat	Ν	16	Full - Conn Only	760	\$75	\$639	\$0.84	\$633	\$0.83	Tile Flooring	Picnic Area
1 / 1	Flat Den	Ν	4	Full - Conn Only	950	\$75	\$759	\$0.80	\$753	\$0.79	Dishwasher	Business Center
1 / 1.5	Flat	Ν	10	Full - Conn Only	915	\$75	\$759	\$0.83	\$753	\$0.82	Laminate Floors	Clubhouse
2/2	Flat	Ν	163	Full - Conn Only	1,000	\$75	\$1150	\$1.15	\$1144	\$1.14	Alarm Systems	Fitness Center
2/2	Flat	Ν	18	Full - Conn Only	1,090	\$75	\$849	\$0.78	\$843	\$0.77	Microwave	Laundry Room
2/2	Flat Den	Ν	15	Full - Conn Only	1,355	\$75	\$939	\$0.69	\$933	\$0.69	Pantries	Roomate Floorplans
2 / 2.5	Flat	N	16	Full - Conn Only	1,330	\$75	\$919	\$0.69	\$913	\$0.69	Patios	
				AVG:	1014	\$75.00	\$827	\$0.83	\$820	\$0.82	Walkin Closets	
											Refrigerators	

Preston Oaks

).20

Specials:

5800 Preston Oaks Rd Dallas, TX 75240

Phone: (972) 980-4740 Fax: (972) 980-6714

Avg	Rent/Sqft		
\$0.70	\$1.20	\$1.70	\$2.0
			I
AVG: \$0.74			

Managed By: Westdale Asset Management Onsite Manager: Mrs. Brynn Dunn

None at this time

00 \$1,000 \$1,400 AVG: \$618 1979 Renovated in 2001 Built:

200 Units

Rents

LOC	LOCATOR COMMISSION										
Lease	Escort	Send	Flat Fee								
1 mo	0%	0%	\$0								
3 mo	50%	50%	\$0								

89% Leased

91% Pre Leased

Effective

Effective

PRESTOR

Available Options

Fitness Center

Laundry Room

Spa/Jaccuzi

Outside Storage

Walkin Closets Refrigerators

Pantries

Patios

Far North Dallas

Listing #73772

Last Updated: 3/7/2011 2:19:00 PM

Description	Garag	Mix	Washer/Dryer	Sqft
1 / 1 Flat	N	43	No Connections	665

Size:

		-					Rent	\$/Sqft	Rent	\$/Sqft	& A	Amenities
1 / 1	Flat	N	43	No Connections	665	\$100	\$515	\$0.77	\$515	\$0.77	Ceiling Fans	Swimming Pool
1/1	Flat	Ν	59	No Connections	725	\$100	\$530	\$0.73	\$530	\$0.73	Tile Flooring	Picnic Area
2/1	Flat	Ν	48	Full - Conn Only	890	\$200	\$692	\$0.78	\$692	\$0.78	Dishwasher	Business Center
2/2	Flat	Ν	50	Full - Conn Only	1,050	\$200	\$733	\$0.70	\$733	\$0.70	Alarm Systems	Clubhouse
				AVG:	833	\$150.00	\$618	\$0.75	\$618	\$0.75	Microwave	Conference Room

Curent

Current

Deposit

Tiburon

15411 Preston Rd Dallas, TX 75248

Phone: (972) 980-0285 Fax: (972) 980-2908

		Avg	g Rent/S	Sqft					Rents
).20			\$1.2	20	\$1.70	\$2.0		\$600	\$1,00
Ι	I	<mark>1</mark>	I	Ι		Ι	I		1
	AV	'G: \$0.72						\$645 - \$950	AVG: \$74
Mana	aged	By: G	ireystar				Built:	1980	

Size:

362 Units

Onsite Manager: Amy Goodman 000 '45

LOCATOR COMMISSION											
Leas	e Escort	Send	Flat Fee								
3 m	o 0%	0%	\$0								
6 m	o 50%	50%	\$0								
12 m	o 100%	100%	\$0								

95% Leased

95% Pre Leased

Far North Dallas Last Updated: 2/10/2011 1:11:00 PM

Listing #74828



Outside Storage

Walkin Closets Refrigerators

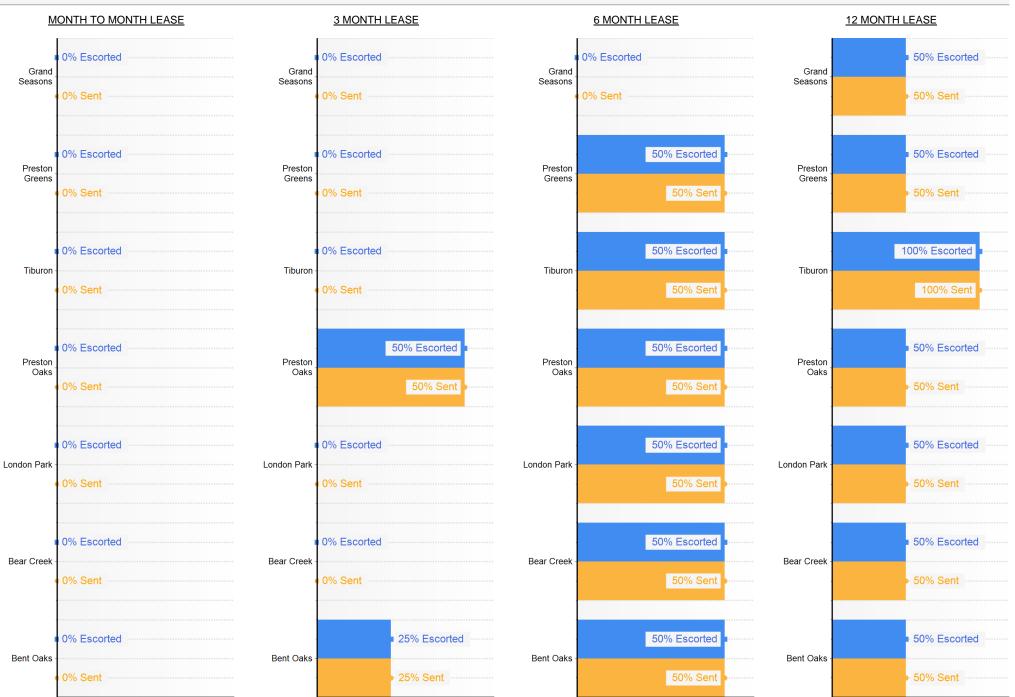
Pantries Patios

None at this time Specials:

Descrip	otion	Garag	Mix	Washer/Dryer	Sqft	Deposit	Curent Rent	Current \$/Sqft	Effective Rent	Effective \$/Sqft	Available Options & Amenities	
1/1	Flat	Ν	67	No Connections	810	\$100	\$645	\$0.80	\$645	\$0.80	Ceiling Fans	Swimming Pool
1 / 1	Flat	Ν	88	No Connections	842	\$100	\$650	\$0.77	\$650	\$0.77	Tile Flooring	Picnic Area
1 / 1	Flat	Ν	96	No Connections	874	\$100	\$650	\$0.74	\$650	\$0.74	Dishwasher	Fitness Center
2/2	Flat	Ν	67	Full - Conn Only	1,170	\$200	\$830	\$0.71	\$830	\$0.71	Bar	Spa/Jaccuzi
2/2.5	Flat	N	44	Full - Conn Only	1,513	\$200	\$950	\$0.63	\$950	\$0.63	Laminate Floors	Laundry Room
				AVG:	1042	\$140.00	\$745	\$0.73	\$745	\$0.73	Microwave	

\$1,400

LOCATOR COMMISSION SCHEDULE



Property Amenities	Basketball Court	Golf Course	Tennis Court	Racquetball Court	Volleyball Court	Jogging Trail	Picnic Area	Billiard Room	Business Center	Cinema Room	Clubhouse	Fitness Center	Laundry Room	Playground	Roommate Floorplans	Hot tub / Jacuzzi	Swimming Pool
Bear Creek											«		\checkmark				\checkmark
Bent Oaks	\checkmark						«					\checkmark			\checkmark		~
Grand Seasons							\checkmark				√	\checkmark	\checkmark		\checkmark		\checkmark
London Park							\checkmark					~	\checkmark			\checkmark	\checkmark
Preston Greens							\checkmark		\checkmark		\checkmark	\checkmark	\checkmark		\checkmark		\checkmark
Preston Oaks							\checkmark		\checkmark		\checkmark	\checkmark	\checkmark			~	\checkmark
Tiburon							\checkmark					\checkmark	\checkmark			\checkmark	\checkmark

Unit Options	Bay Windows	Upgraded Carpets	Ceiling Fans	Tile Floors	Wood Floors	Laminate Floors	Alarm System	Outside Storage	Patio	Walk-in Closet	Garden Tubs	Black/Stainless Appli.	Granite Countertops
Bear Creek			\checkmark					\checkmark	~	\checkmark			
Bent Oaks		\checkmark	~			\checkmark	~	\checkmark	~	\checkmark		\checkmark	
Grand Seasons			\checkmark	\checkmark		\checkmark	\checkmark	\checkmark	\checkmark	\checkmark			
London Park			\checkmark	\checkmark					\checkmark	\checkmark			
Preston Greens			\checkmark	\checkmark		\checkmark	\checkmark		\checkmark	\checkmark			
Preston Oaks			\checkmark	\checkmark			\checkmark	\checkmark	\checkmark	\checkmark			
Tiburon			\checkmark	\checkmark		\checkmark		\checkmark	\checkmark	\checkmark			

	FLOORPLAN & RENT DETAILS	Built / Renovated	Bed	Bath	Options	Sqft	Mix	Deposit	Rent	Effective Rent
1 BEDROOM	PRESTON OAKS	1979 / 2001	1	1	Fireplace	665	43	\$100	\$515	\$515.00
	PRESTON OAKS	1979 / 2001	1	1	Fireplace	725	59	\$100	\$530	\$530.00
	BEAR CREEK	1980 / 1999	1	1	Fireplace	655	33	\$88	\$533	\$533.00
	BEAR CREEK	1980 / 1999	1	1	Fireplace	725	44	\$88	\$575	\$575.00
	PRESTON GREENS	1979 / 1999	1	1	Fireplace	715	15	\$75	\$599	\$592.75
	LONDON PARK	1979 / 1999	1	1	Fireplace	703		\$50	\$629	\$624.83
	PRESTON GREENS	1979 / 1999	1	1	Fireplace	760	16	\$75	\$639	\$632.75
	TIBURON	1980	1	1		810	67	\$100	\$645	\$645.00
	LONDON PARK	1979 / 1999	1	1	Fireplace	752		\$50	\$645	\$640.83
	GRAND SEASONS	1977 / 1999	1	1	Fireplace	662	28	\$100	\$646	\$646.00
	TIBURON	1980	1	1	Fireplace	874	96	\$100	\$650	\$650.00
	TIBURON	1980	1	1	Fireplace	842	88	\$100	\$650	\$650.00
	GRAND SEASONS	1977 / 1999	1	1	Fireplace	777	26	\$100	\$680	\$680.00
	BENT OAKS	1979 / 2005	1	1	Fireplace	750	69	\$100	\$689	\$680.67
	PRESTON GREENS	1979 / 1999	1	1	Den Fireplace	950	4	\$75	\$759	\$752.75
	PRESTON GREENS	1979 / 1999	1	1.5	Fireplace	915	10	\$75	\$759	\$752.75
	GRAND SEASONS	1977 / 1999	1	1	Den Fireplace	888	24	\$100	\$764	\$764.00
	LONDON PARK	1979 / 1999	1	1.5	Fireplace	874		\$50	\$775	\$770.83
	BENT OAKS	1979 / 2005	1	1	Den Fireplace	871	51	\$100	\$795	\$786.67
					AVG:	\$785		\$85.6	\$656.7	\$653.83
2 BEDROOM	PRESTON OAKS	1979 / 2001	2	1	Fireplace	890	48	\$200	\$692	\$692.00
	PRESTON OAKS	1979 / 2001	2	2	Fireplace	1050	50	\$200	\$733	\$733.00
	BEAR CREEK	1980 / 1999	2	1	Fireplace	890	24	\$88	\$733	\$733.00
	BEAR CREEK	1980 / 1999	2	2	Fireplace	1050	51	\$88	\$783	\$783.00
	GRAND SEASONS	1977 / 1999	2	2	Fireplace	948	24	\$200	\$792	\$792.00

	FLOORPLAN & RENT DETAILS	Built / Renovated	Bed	Bath	Options	Sqft	Mix	Deposit	Rent	Effective Rent
2 BEDROOM	GRAND SEASONS	1977 / 1999	2	2	Fireplace	1044	28	\$200	\$828	\$828.00
	TIBURON	1980	2	2	Fireplace	1170	67	\$200	\$830	\$830.00
	PRESTON GREENS	1979 / 1999	2	2	Fireplace	1090	18	\$75	\$849	\$842.75
	LONDON PARK	1979 / 1999	2	2	Fireplace	1048		\$50	\$895	\$890.83
	BENT OAKS	1979 / 2005	2	2	Fireplace	1033	47	\$200	\$899	\$882.33
	PRESTON GREENS	1979 / 1999	2	2.5	Fireplace	1330	16	\$75	\$919	\$912.75
	LONDON PARK	1979 / 1999	2	2.5	Fireplace	1064		\$50	\$925	\$920.83
	PRESTON GREENS	1979 / 1999	2	2	Den Fireplace	1355	15	\$75	\$939	\$932.75
	BENT OAKS	1979 / 2005	2	2	Den Fireplace	1247	33	\$200	\$949	\$932.33
	TIBURON	1980	2	2.5	Fireplace	1513	44	\$200	\$950	\$950.00
	GRAND SEASONS	1977 / 1999	2	2		1185	12	\$200	\$972	\$972.00
	LONDON PARK	1979 / 1999	2	2	Fireplace	1326		\$50	\$1100	\$1095.83
	PRESTON GREENS (LEASED UP)	1979 / 1999	2	2	Fireplace	1000	163	\$75	\$1150	\$1143.75
					AVG:	\$1,124		\$134.8	\$885.4	\$881.51